

# FUTURE VISION



VISION  
RESOURCES  
of Central Pennsylvania

2019-2020

## ANNUAL REPORT

## THE MISSION:

Facilitate independence, enrich the quality of life, and empower individuals who are visually impaired or otherwise disabled through prevention, employment and educational awareness programs.

## THE VISION:

To be the premiere resource for blindness prevention services, and to maximize opportunities for individuals who are blind and visually impaired to maintain independence.

### BOARD OF DIRECTORS

2019-2020

#### OFFICERS

**James Kroh**, Chair  
Community Volunteer

**Michael Jaeger**, 1st Vice Chair  
Orrstown Bank

**John Mallonee**, 2nd Vice Chair  
PDG Lions/Community  
Volunteer

**Diane Barber**, Treasurer  
AIA

**Ken Albert**, Secretary  
Community Volunteer

**Gregory Anoia**, O.D.  
Private Practice

**Anne Bednar**  
S&T Bank

**Geoffrey Brent**, M.D.  
Premier Eye Care

**Marsha Davis**  
Community Volunteer

**Kalpana (Mary) Doppalapudi**  
KADSTECH, POWER

### BOARD MEMBERS

Listed Alphabetically

**Helen Gemmill Esq**  
McNees Wallace and  
Nurick LLC

**Damien Golden**  
Capital Blue Cross

**Johnathan Jackson**  
UPMC Pinnacle

**Christine Pavlakovich**  
Centric Bank

**Theresa Wix Esq**  
Wix, Wenger and Weidner

**Pete R. VanZandt**  
Highmark Health

# MESSAGES

## **Jim Kroh, *Outgoing Board Chair***

The past fiscal year has been extraordinary in terms of good news and bad news. The good news found us with ongoing sustainable operations coupled with planning and excitement as we looked toward celebrating VROCP's major milestone 100th anniversary in 2021. The bad news found us presented with the emergence of COVID-19 and along with every other employer, faced with the myriad of new challenges and new thinking to find solutions never before imagined. Readers of this message can rest assured that the challenges presented will soon be in the past. I leave knowing that the quality of VROCP leadership, along with the involvement and support of the Board, provides a foundation for continued success no matter what the obstacles.

## **Danette Blank, *Executive Director***

For twenty years I have been faced with numerous trials and tribulations, as well as a number of reasons for celebration; the sudden, tragic, and rapid effects of COVID-19 tops the challenge list. With nothing to compare this pandemic to, the agency's businesses and client services were confronted with immediate interruption. However, as dazed as we all were and filled with uncertainty, I have been strengthened by the support and resolve of the Board, employees, volunteers and the donor contributions VROCP has received. Though we are not out-of-the-woods yet, I believe this is one of my proudest years as the Executive Director.



# VOLUNTEERS



L to R: Danette Blank-Exec. Dir., Gloria Grabenstein-Volunteer, Liz Stanley-Swope-Dir. Audio Services



L to R: Danette Blank-Exec. Dir., Catherine Van Wyck-Vol. of the Year, Liz Stanley-Swope-Dir. of Audio Services

## VOLUNTEERS HOURS

### General:

Administrative	2 volunteers	30 hours
AARP	6 volunteers	30 hours
Central Dauphin Band	17 volunteers	68 hours
United Way Day of Caring	7 volunteers	28 hours
<b>Board of Directors:</b>	17 volunteers	306 hours
Development:	22 volunteers	191 hours
<b>Eye Clinic:</b>	2 volunteers	360 hours
Get off the Couch Group	4 volunteers	40 hours
Audio Services:	41 volunteers	2143 hours
<b>Social Services:</b>	5 volunteers	89 hours
<b>TOTALS:</b>	<b>123 VOLUNTEERS</b>	<b>3,285 HOURS</b>

# PREVENTION

**Staff:** Director of Services,  
3 part-time Prevention Specialists.  
**Individuals Serviced:** 5880  
**Locations:** 190



<b>Preschool children’s vision screenings</b> .....	2402
Locations .....	102
Referrals .....	109
 <b>Adult vision screenings</b> .....	 25
Locations .....	1
Referrals .....	2
 <b>Eye health &amp; safety programs:</b>	
<b>preschoolers &amp; 1st graders.</b> .....	1779
Sites .....	54
 <b>Adult educational programs.</b> .....	 1674
Sites .....	33

*As the pandemic began, Prevention preschool eye screenings ceased. The Adventures Beyond Site Summer Camp was also cancelled because of COVID-19.*

# CASE MANAGEMENT

Individuals served, including customers, non-customers,  
information/referral services and low-vision support: 450  
Number of service hours: 5870

**Staff:** Director of Services and 3 part-time Case Coordinators  
**Volunteers:** 6, contributing 89 hours

## SPECIALIZED SERVICES

**Ancillary Case Management:** served 171 individuals, 1535 hours

**Support services:** 606 hours

**Transportation & Escort:** 993 hours

### Quality of Life/

**Life skills education:** 331 hours

**Access Technology training  
for customers:** 146 hours

**Orientation & mobility  
training:** 3.5 hours

**Occupational therapy services  
for vision loss:** 102 hours





# LOW VISION REHAB CENTER

A woman with short blonde hair is seated at a wooden desk, wearing a black VR headset and a blue patterned face mask. She is holding a black smartphone in her hands. On the desk, there is a computer mouse on a blue mousepad, a small white box, and some papers. The background is a brick wall with a power outlet and a small black device plugged into it.

Rehab Center Open: 20 days

Evaluations with VROCP Optometrist: 84  
Specialist, Heather Bourdeau, O.D.

Optometrist follow-up with Low Vision  
Occupational Therapist: 97  
Low Vision O.T., Anna Pantalone

# EYE CLINIC

Comprehensive Eye exams and eyeglasses sponsored by PA Vision Foundation and the United Way Contact to Care Program

**Total clinic days: 22**

**Client Provided Eye Exams: 125**

**Client Provided Eyeglasses: 152**

**Clients screened and referred to a participating provider: 38**



**Dr. Teets**



# PRODUCTION

The first three quarters of the fiscal year were going well with Production Services, but as with other VR Business Services, Production was adversely affected by COVID-19. Warehousing and Fulfillment for Parker Lord Corporation, Pen assembly, Printing and Bulk Mail services have all experienced severe reductions in products and services, resulting in temporary lay-offs and attrition of disabled employees' hours. One contract loss was directly attributed to COVID.

Woodworking Production services for Atlas Corporation remained steady throughout the pandemic.



A great Production packaging and delivery effort.

# CUSTODIAL SERVICES CARPETING & FLOORING

## CUSTODIAL SERVICES

Custodial Services for VR Business Services pre-COVID-19 was continuing to expand its contract services. However, the pandemic resulted in the restrictive closure of several locations under contract and this resulted in the layoffs of some VROCP disabled employees. Initially these employees remained on the payroll while Paycheck Protection Program (PPP) funds were available. During the initial period of restrictions, Custodial Services purchased some state-of-the-art disinfecting equipment, leading to some state facility contracts, and moving forward will allow the department to bid on additional contracts.



## CARPETING AND FLOORING SERVICES

Carpeting and Flooring Installations for VR Business Services was in the position requiring additional crews to be hired (disabled employees), prior to the COVID-19 pandemic. COVID restrictions resulted in more than 50% of the contract locations placed on hold until further notice. Current VROCP employees received compensation with Paycheck Protection Program funding while it remained available; services have resumed to some extent. Recruited employees are no longer necessary until notice of pending contracts. Future fulfillment of all contract obligations is anticipated.



# ACCESS TECHNOLOGY

The Access Technology Department instructs individuals who are blind or visually impaired how to use new technologies to their advantage.

- Hours of training –154
- Access Technology took over Braille production for the Pennsylvania Association for the Blind increasing the total output to 15, 904 pages.

Access Technologist,  
Londa Peterson, with  
Braille Display Device.



# AUDIO SERVICES

**Talking Books Program, Library of the Blind and Physically Handicapped, Carnegie Mellon: 1551**

**Obituary Line Calls Received: 3,863**

**Total Obituary Recordings: 3,658**

**Volunteers: Enlisted 41, 2143 hours**

**Streaming Metrics: 1,177 incidents, a 15% increase over LY**

Liz Stanley-Swapp  
717-238-2531



# EVENTS

**Vision Bowl:** McNeese Wallace & Nurick LLC Team

**Evening in the Shadows:** Sponsors, Capital Blue Cross



**Visions of Monte Carlo:**  
Cancelled due to COVID-19



# FINANCIAL STATEMENTS

## JUNE 30, 2020

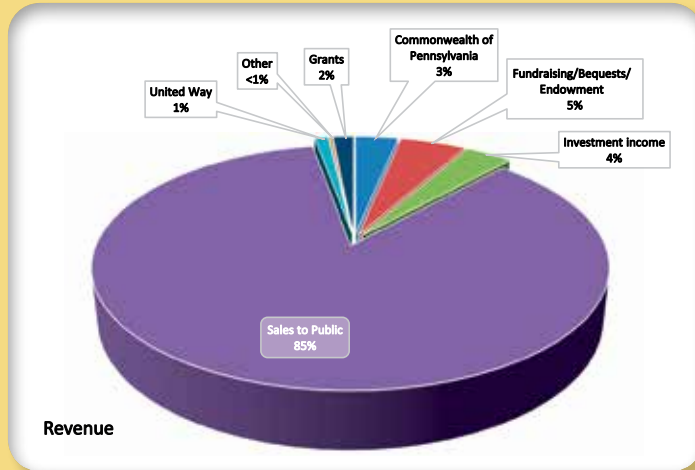
### STATEMENT OF FINANCIAL POSITIONSTATEMENT OF ACTIVITIES

ASSETS		REVENUE AND SUPPORT	
Cash	1,166,751	Commonwealth of Pennsylvania	127,452
Investments (Endowment)	237,494	Fundraising/Bequests/Endowment	196,368
Receivables	312,443	Investment income	139,865
Inventory	249,512	Sales to Public	3,363,783
Other current assets	60,856	United Way	39,161
Net Property Plant and Equipment	<u>2,752,541</u>	Other	10,710
		Grants	<u>61,550</u>
<b>TOTAL</b>	<u>4,779,597</u>	<b>TOTAL</b>	<u>3,938,889</u>
LIABILITIES AND NET ASSETS		EXPENSES	
Accrued expenses	147,046	Cost of Goods Sold	2,215,274
Accounts payable	79,486	Salaries and benefits	1,190,170
Deferred revenue	17,950	Operations	345,703
Loans payable	739,493	Interest expense	35,707
Unrestricted Net Assets	3,378,922	Depreciation	<u>147,222</u>
PPP loan and advances	<u>416,700</u>	<b>TOTAL</b>	<u>3,934,076</u>
		<b>Change in Net Assets</b>	<u>4,813</u>
<b>TOTAL</b>	<u>4,779,597</u>		
	2,610,954		

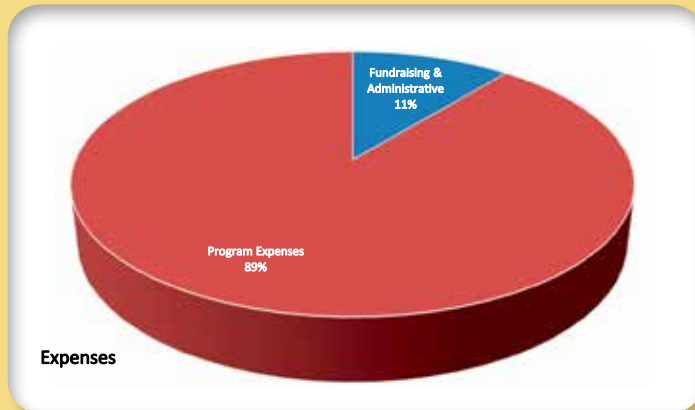


# FINANCIAL STATEMENTS

## REVENUE



## EXPENSES



# Thank You

## SPONSORS

Babineau Opticians  
Boyer & Ritter LLC  
Capital Blue Cross  
Capital Region Benefits  
Comcast  
Comprehensive Financial  
Associates/Pennsylvania  
Pension Planners  
Country Meadows  
Retirement Community  
Terry and Marsha Davis  
Gunn Mowery LLC  
Highmark Blue Shield  
Korporate Computing  
McNees Wallace & Nurick LLC  
Members 1st Federal Credit Union  
PA District 14-T Lions Clubs  
Pennsylvania Retina Specialists, PC  
Pennsylvania State Employees  
Credit Union (PSECU)  
Pete and Patty Taleff  
Trinity Services Group  
UPMC Pinnacle

## SOCIAL MEDIA

### WEBSITES

Vision Resources of Central Pennsylvania: [www.vrocp.org](http://www.vrocp.org)  
VR Business Services: [www.vrbusiness.vrocp.org](http://www.vrbusiness.vrocp.org)

### LINKED IN - 18 Followers

Vision Resources  
<https://www.linkedin.com/company/vision-resources-of-central-pennsylvania>

**DANETTE BLANK**, Executive Director  
<https://www.linkedin.com/in/4theblind>

**FACEBOOK** - 611 page likes and 710 page followers  
Vision Resources of Central Pennsylvania  
[www.facebook.com/visionresources](http://www.facebook.com/visionresources)

**VR BUSINESS SERVICES** - 64 page likes and  
66 page followers  
<https://www.facebook.com/vrbusinesses/>

**TWITTER** - 294 Followers  
Vision Resources  
@vrocp  
<https://twitter.com/vrocp>

**INSTAGRAM** - 114 Followers  
<https://www.instagram.com/visionresources>

**YOUTUBE** - 9 subscribers  
Vision Resources of Central Pennsylvania  
<https://www.youtube.com/user/tcabblind>